



551 N. US Highway 41  
Dunnellon, Florida 34432  
P: 352.465.5959  
F: 352.465.0679

DONAU CARBON US LLC

March 19, 2021

Paul Trimble  
City of Austin  
124 West 8<sup>th</sup> St  
Room 310  
Municipal Building  
Purchasing Office  
Austin TX 78701

**Regarding: Bid Number – IFB 2200 PAT1045 Powdered Activated Carbon**

Dear Mr. Paul Trimble,

We appreciate the opportunity to bid for your powdered activated carbon business.

Donau Carbon US LLC manufactures a variety of powdered activated carbon products for potable water applications. Our steam-activated Watercarb-800 is produced from high-quality raw materials, ensuring exceptional performance in removal of unwanted organic compounds from potable water.

We respectfully submit this response within specification for the supply of powdered activated carbon at the Ullrich, Davis and Handcox water treatment plants.

Watercarb and all products manufactured by Donau Carbon US LLC meet or exceed the applicable provisions of AWWA Standard B600 in all respects and are certified to NSF/ANSI Standard 61.

We are currently supplying powdered activated carbon to numerous large municipalities throughout the United States and welcome the opportunity to serve the City of Austin.


Please feel free to contact Brian Hacker anytime on 407.364.5151 for additional information.

Regards,

A handwritten signature in blue ink, appearing to read 'P. Maloney', is placed above the printed name and title.

Patrick Maloney  
CEO

Donau Carbon US LLC  
P: 352.465.5959  
E: admin.us@donau-carbon.com

	<b>Solicitation</b> <b>PRICING SUBMITTAL SHEET</b>	IFB 2200 PAT1045 Powdered Activated Carbon			
IFB 2200 PAT1045					
<b>PROCUREMENT SPECIALIST:</b>	Paul Trimble				
<b>SPECIAL INSTRUCTIONS:</b> Offerors must use this Pricing Submittal Sheet to submit pricing.					
Be advised altering the Pricing Submittal Sheet, making additions to the Pricing Submittal Sheet or taking exceptions or qualifying statements made to any portion of the solicitations may jeopardize acceptance of the bid and may result in disqualification of the bid.					
A bid of '0' (zero) will be interpreted by the City as a no-charge (free) item and the City will not expect to pay for that item. A bid of 'no bid' will be interpreted by the City that the responder does not wish to bid on that item.					
The quantities noted below are annual estimates and not a guarantee of actual volume. The City does not guarantee the purchase of the quantities listed. Quantities are provided as a guide based on historical usage. Actual purchases may be more or less.					
Prices being submitted shall include ALL discounts, handling and shipping charges, FOB Destination. The City intends to award to the lowest responsive Offeror.					
<b>CATEGORY 1 - POWDERED ACTIVATED CARBON</b>					
ITEM NO	ITEM DESCRIPTION	ESTIMATED ANNUAL QUANTITY	UNIT OF MEASURE	UNIT PRICE	EXTENDED PRICE
1.1	Powdered Activated Carbon Ullrich Water Treatment Plant 1000 Forest View Drive Austin, TX 78746  MFG. Name: Donau Carbon US LLC	370	tons	\$1,529.00	\$565,730.00
1.2	Powdered Activated Carbon Davis Water Treatment Plant 3500 W. 35th Street Austin, TX 78703  MFG. Name: Donau Carbon US LLC	265	tons	\$1,529.00	\$405,185.00
1.3	Powdered Activated Carbon Handcox Water Treatment Plant 6800 N. FM 620 Austin, TX 78732  MFG. Name: Donau Carbon US LLC	150	tons	\$1,529.00	\$229,350.00
<b>SOLICITATION TOTAL OFFER</b>					1,200,265.00
<b>ADDITIONAL PRODUCTS OR CATALOG ITEMS (FOR INFORMATIONAL PURPOSE - PRICING FOR THIS SECTION WILL NOT BE USED TO DETERMINE AWARD).</b>					
Please provide any other products or catalog items you will provide the City and the prices you would charge. This information will not be used in the evaluation of the quote and is for informational purposes only. There is no guarantee of purchase.					
Please list any additional products or catalog items your Company offers and the associated discount off retail price or mark-up to cost for the listed products or catalog items. A quote of zero ('0') will be interpreted by the City that the additional products or catalog items will be sold at the Manufacturer's Suggested Retail Price. A 'no quote' or blank entry will be interpreted by the City that your Company does not wish to provide additional products or catalog items. This information is for informational purposes only and will not be evaluated. The City does not guarantee the purchase of any additional products or catalog items.					
<b>CATEGORY 2 - NON-SPECIFIED OR CATALOG ITEMS</b>					
ITEM NO.	DESCRIPTION OF OTHER SERVICES OR PRODUCTS	UNIT OF MEASURE	PRICE*		
2.1	Flat Rate for Emergency Delivery - Shall be made within twenty-four (24) hours after receipt of order. The City may require partial deliveries from a single truckload to be made at more than one location (specified in Specification 7.7).	Per Truck	\$35,000		
2.2	Percentage discount off catalogue/price list of other items: Indicate the discount from Manufacturer's Suggested Retail Price.	Discount from MSRP	____0____% Discount		
2.3	Early Payment Discount	Net: ____30____	____0____% Discount		
* Unless otherwise specified, Price may be quoted as a firm-fixed price or as a percentage discount from quoted's regular fees.					
DELIVERY TERMS: DELIVERY IS TO BE FOB DESTINATION, PREPAID AND ALLOWED ALL PRICES QUOTED ABOVE SHOULD INCLUDE SHIPPING/HANDLING COSTS					
DELIVERY METHOD: Bulk tanker		<input type="checkbox"/> COMMON CARRIER	<input checked="" type="checkbox"/> <b>VENDOR DELIVERY</b>		
<b>TOTAL OFFER COMPLIANCE CHECKLIST</b>					
<input checked="" type="checkbox"/>	Pricing Submittal Sheet - Completed				
<input checked="" type="checkbox"/>	Offer Certification - Completed and Signed				
<input checked="" type="checkbox"/>	Non-Discrimination and Non-Retaliation Certification - Check Box				
<input checked="" type="checkbox"/>	Suspension and Debarment Certification - Check Box				
<input checked="" type="checkbox"/>	Non-Collusion and Non-Conflict of Interest Certification - Check Box				
<input checked="" type="checkbox"/>	Anti-Lobbying Certification - Check Box				
<input checked="" type="checkbox"/>	Nonresident Bidder and Manufacturing Certification - Check Box				
<input checked="" type="checkbox"/>	Local Presence Certification - Check Box				
<input checked="" type="checkbox"/>	Subcontracting Utilization Form - Complete				
<input checked="" type="checkbox"/>	Subcontracting Utilization Plan - Complete (if applicable)				
<input checked="" type="checkbox"/>	Reference Sheet - Complete				
<input checked="" type="checkbox"/>	Affidavit indicating that the Powdered Activated Carbon complies with applicable requirements of specification (Specification Paragraph 4.2)				
<input checked="" type="checkbox"/>	Certified Analysis of the Powdered Activated Carbon (Specification Paragraph 4.11)				
<input checked="" type="checkbox"/>	Safety Data Sheet (SDS) for Powdered Activated Carbon (Specification Paragraph 6.2)				





**ADDENDUM  
PURCHASING OFFICE  
CITY OF AUSTIN, TEXAS**

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**Solicitation: IFB 2200 PAT1045**

**Addendum No: 1**

**Date of Addendum: March 8, 2021**

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This addendum is to incorporate the following changes to the above referenced solicitation:

I. **Clarifications:** Specifications added to the Solicitation.

II. ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME.

APPROVED BY: Paul Trimble  
Paul Trimble, Procurement Specialist II  
Purchasing Office, (512) 974-1714

03/08/2021

Date

ACKNOWLEDGED BY:

Patrick Maloney

Name

  
Authorized Signature

3/29/2021

Date

**RETURN ONE COPY OF THIS ADDENDUM TO THE PURCHASING OFFICE, CITY OF AUSTIN, WITH  
YOUR RESPONSE OR PRIOR TO THE SOLICITATION CLOSING DATE. FAILURE TO DO SO MAY  
CONSTITUTE GROUNDS FOR REJECTION.**



**ADDENDUM  
PURCHASING OFFICE  
CITY OF AUSTIN, TEXAS**

**Solicitation: IFB 2200 PAT1045**

**Addendum No: 2**

**Date of Addendum: 03/10/2021**

This addendum is to incorporate the following changes to the above referenced solicitation:

**I. Clarifications:** Paragraph 8.9 in Solicitation Specifications is hereby changed to read:

8.9 Samples shall be sent upon request to the following City address:

	City of Austin
Department:	Austin Water – Water Quality Lab
Address:	14050 Summit Drive, Ste 121
City, State Zip Code:	Austin, Texas 78728
Attn:	Racquel Bass

**II. Additional Information:**

A Pre-Offer Conference has been scheduled for Monday, March 15, 2021 at 3:00 p.m.

This meeting is NOT mandatory but will be an opportunity ask questions to representatives of Austin Water Department.

Microsoft Teams meeting

Join on your computer or mobile app

[Click here to join the meeting](#)

Or call in (audio only)

+1 512-831-7858,,708104435# United States, Austin

Phone Conference ID: 708 104 435#

Please contact Paul Trimble at [paul.trimble@austintexas.gov](mailto:paul.trimble@austintexas.gov) to request an Outlook Meeting Invitation.

**III. ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME.**

APPROVED BY: Paul Trimble  
Paul Trimble, Procurement Specialist II  
Purchasing Office, 512-972-1714

03/10/2021

Date

ACKNOWLEDGED BY:

Patrick Maloney

Name

Authorized Signature

3/24/2021  
Date

**RETURN ONE COPY OF THIS ADDENDUM TO THE PURCHASING OFFICE, CITY OF AUSTIN, WITH YOUR RESPONSE OR PRIOR TO THE SOLICITATION CLOSING DATE. FAILURE TO DO SO MAY CONSTITUTE GROUNDS FOR REJECTION.**



**ADDENDUM  
PURCHASING OFFICE  
CITY OF AUSTIN, TEXAS**

**Solicitation: IFB 2200 PAT1045**

**Addendum No: 3**

**Date of Addendum: 03/16/2021**

This addendum is to incorporate the following changes to the above referenced solicitation:

**I. Additional Information:**

Due to a TEAMS Error, the Pre-Offer Conference has been re-scheduled for Monday, March 22, 2021 at 1:00 p.m.

This meeting is NOT mandatory but will be an opportunity ask questions to representatives of Austin Water Department.

## Microsoft Teams meeting

**Join on your computer or mobile app**

[Click here to join the meeting](#)

**Or call in (audio only)**

+1 512-831-7858,,959326826# United States, Austin

Phone Conference ID: 959 326 826#

**II. ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME.**

APPROVED BY: Paul Trimble  
Paul Trimble, Procurement Specialist II  
Purchasing Office, 512-972-1714

03/16/2021

Date

ACKNOWLEDGED BY:

Patrick Maloney  
Name

[Signature]  
Authorized Signature

3/16/2021  
Date

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